

# TELECOM SERVICES

HIGH-TECH. ROBUST. AFFORDABLE.



*partnerTEL helps  
acquire advanced services  
within tight budgets*



## **The Problem**

For mid-sized businesses and large enterprises, telecom carrier “bundles” do not even come close to meeting your complex communications needs. Quite often, a single carrier does not even have all of the services you need to address your internal and external customer demands. When factoring in a tight telecom budget, delivering the services that will help drive your business becomes very challenging.

## **The Solution**

With partnerTEL, you can buy all of the same high-tech services from top-tiered carriers and vendors, at rates far more competitive than you could get by buying direct.

## **Achieve Cost-Containment**

partnerTEL has agreements with nearly 50 service providers, including all of the Tier-1 carriers. Under this agency model, we can sell you the same services that they sell directly, at significantly lower rates. Because we represent far less cost to them, we can offer our customers their services (along with their 24x7 support!) at rates that they cannot match.

## **Solutions, Not Just Services**

With complex requirements, enterprises often use services from multiple carriers. Whether the goal is to build a best-of-breed solution or attain redundancy, the process of identifying providers, integrating services and managing multiple vendors becomes significantly more complex. Having relationships across all aspects of the industry, partnerTEL can help you define your requirements, bring the appropriate vendors together and build the solution that meets your specific needs.

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## Full Suite of Services

Because we represent so many carriers and service providers, partnerTEL can bring a complete scope of services together to meet your specific requirements.

**Voice** - Whether you need local, long distance or toll-free, partnerTEL can help you acquire the full-featured voice services your business needs.

**Data** - Private line, frame relay, ATM and SONET services are available from the top-tiered carriers, with all of the redundancy and support, at much lower rates.

**Internet** - From business-class DSL at small, remote locations to dedicated circuits ranging from DS-0 to OC-n, partnerTEL can help you deliver your Internet strategy.

**MPLS** - For those businesses ready for the next-generation VPN, let us help you find the right private MPLS provider to converge all of your IP-based traffic.

**Voice over IP** - If you are ready to deploy VoIP, partnerTEL can deliver a complete solution: PBXs, handsets, software, access and installation.

**Wireless** - Get control of all of your mobile devices and bring them under one plan! partnerTEL can even help you with inventory management.

**Hardware & Services** - From routers to co-location to managed network services, partnerTEL has the relationships to build the solution you need.

## Service Management

Once your services are in place, you face the challenges of its day-to-day operations. partnerTEL can help you with that, too! Under Service Management, we will be your single point of contact to manage all moves, adds and changes, restoration during network outages, billing disputes, and even bill payment. While we coordinate with your vendors, your staff can spend their time on more strategic, mission-critical projects.



## For More Information

To learn more about partnerTEL services, please visit or call: [www.partnerTEL.com](http://www.partnerTEL.com)  
800 864-8840

*partnerTEL is one of the country's largest, independently-owned providers of telecom consulting, procurement, SPOC, accounts payable & expense management services. partnerTEL helps mid-sized enterprises tackle the strategic & operational challenges of communications & expense management surrounding voice, data, Internet & wireless services. partnerTEL has offices in the US, Costa Rica & India, with their corporate headquarters located in Atlanta, GA.*

