



TAX ANALYSIS

REDUCE TELECOM TAXES



partnerTEL helps save money
by reducing taxes



The Problem

Telecom services are one of the top operational expenses for any organization. And, while most companies audit the service charges on their invoice, they just “assume” the taxes (which can represent 18-30% of the total remit) are correct. In actuality, most companies are overpaying these taxes... by as much as 5% of their total invoice! This ultimately translates to lost revenue. In some cases, taxes are being misapplied; but, more commonly, companies are simply not taking advantage of the numerous telecom-specific tax deductions and exemptions that are available to them.

The Solution

Companies can reduce or eliminate certain taxes, surcharges and regulatory fees by allowing partnerTEL to perform a detailed analysis of their telecom tax charges. Companies will save money going forward, and may even receive a refund on historical overpayments.

The Source of the Savings

There are over 68,000 entities that levy taxes on technology services. In many instances, jurisdictions actually offer companies the ability to gain relief from some of their tax burden via deductions and exemptions. These benefits, however, are not applied automatically, nor are they globally advertised. To gain relief and reduce tax bills, companies must research jurisdictions and file formal applications. This is where partnerTEL comes in.

Using software that analyzes all of the taxes applied to all calls, locations, service types, etc., partnerTEL can determine where companies qualify for savings, apply for relief on a company's behalf, and manage carriers to insure they adjust taxations.

NOTE – to protect a company's confidentiality and competitive position, this service is performed under a strict non-disclosure agreement.

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Saving is Effortless

While the work involved for partnerTEL is very extensive, it requires almost no effort from clients. Companies simply provide partnerTEL with a copy of their recent billing records, and partnerTEL delivers the savings.



Impossible to Duplicate

From the 68,000+ entities that levy technology taxes, there are regularly occurring amendments, which can change the collective tax code in excess of 3,500 entries per month. With the level of work involved, no company could reasonably duplicate this service. By partnering with a full-time specialty company, partnerTEL is capable of providing this service, with an unmatched level of accuracy and efficiency.

No Cost / No Risk

This service is delivered on a contingency basis, which has two very important meanings for clients:

- 1) There are no initial or on-going budgetary costs for this service - partnerTEL's fees are based on a percentage of savings that clients realize from the program.
- 2) Because of the contingency model and level of effort involved for partnerTEL, if pursuing the program is mutually agreed upon, clients are almost guaranteed to realize a sizeable savings.

For More Information

To learn more about partnerTEL services, please visit or call: www.partnerTEL.com
800 864-8840

partnerTEL is one of the country's largest, independently-owned providers of telecom consulting, procurement, SPOC, accounts payable & expense management services. partnerTEL helps mid-sized enterprises tackle the strategic & operational challenges of communications & expense management surrounding voice, data, Internet & wireless services. partnerTEL has offices in the US, Costa Rica & India, with their corporate headquarters located in Atlanta, GA.